

## Transcom announces mid-term financial targets

Press release

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Stockholm, February 5, 2015

Transcom today announced that the company has adopted a set of mid-term financial targets.

“2014 was a good year for Transcom, which marked the company’s exit from the turnaround phase we initiated at the end of 2011 in order to improve financial predictability and operational stability. We now have a solid foundation for the future, and the adoption of these financial targets signifies the beginning of the next stage in Transcom’s development”, commented Johan Eriksson, President & CEO of Transcom.

Transcom’s mid-term targets are:

- Like-for-like revenue growth of at least 5 percent per year
- EBIT margin of at least 5 percent
- Net debt/EBITDA ratio of maximum 1.0.

Provided that the net debt/EBITDA target is met, Transcom would be in a financial position to start paying a dividend in 2016, i.e. for the 2015 financial year.

Johan Eriksson, President and CEO of Transcom, commented:

“Transcom’s fundamental objective is to create shareholder value through profitable growth. Our strategic priorities in order to achieve our goals are informed by our vision of being recognized as a global leader in customer experience: We aim to grow together with our clients, while also creating a more balanced industry and client portfolio; we will continuously improve our service offering, focusing on advanced, value-added services; we will seek to strengthen Transcom’s global footprint, supporting the European core market; and we will make sure that we have a competitive operational platform.”

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Transcom WorldWide AB (publ) discloses the information provided herein pursuant to the Securities Market Act and/or the Financial Instruments Trading Act. The information was submitted for publication on February 5, 2015 at 08:00 AM CET.

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## **About Transcom**

*Transcom is a global customer experience specialist, providing customer care, sales, technical support and collections services through our extensive network of contact centers and work-at-home agents. We are 29,000 customer experience specialists at 54 contact centers across 23 countries, delivering services in 33 languages to over 400 international brands in various industry verticals. Transcom WorldWide AB's share is listed on the Nasdaq Stockholm Exchange under the ticker symbol TWW.*